

Collected questions and answers regarding the tender 2017-047231

Purchase of a Field Emission Gun Scanning Electron Microscope

Question 1:

Q: I would like to know if remanufactured to OEM spec SEM would be considered for the tender?

A: We will regard all offers that will be sent to us. If you think you have a good instrument that will live up to the largest part of our list of requirements, then please send us your offer. Please note that we do not only want to buy an instrument, but also detectors, a software package for automated mineralogy, teaching and service.

Question 2:

Q: In The proposed Contract the Service contract for the SEM is valid for 5 years. Should we in Appendix 5 for "Maintenance and Support" price include costs per year?

A: That is up to you, as long as you make clear if the price you are indicating is per year or one total price for five years. You will be evaluated on the price for five years of service, either as one contract for five years, or as five yearly contracts.

Question 3:

Q: After going through Appendix 2, 4, and 5, it seems hard not to exceed the page limit of 27 pages. Appendix 2 on its own already has 26 requirements, excluding the "Collaboration criterion", plus the answers to Appendix 4 and 5 plus the offered FE-SEM equipment.

A: In Appendix 1 is written: "The competitive requirements must be answered concisely by tenderer (maxi-mum 1 or 1.5 A4 pages per requirement including Figures) by submitting an attachment with clear reference to the specific requirement. Pages exceeding 27 A4 pages will not be taken into account." Thus only the competitive requirements (requirement 6-26) have a page limit of 27 pages. The other documentation, including the service contract, is not part of this page limit.

Question 4:

Q: Can the test documentation in requirement 6, 7, 8, 14, 17 and 18 be performed with any kind of suitable samples or should this be performed on a samples from GEUS? If needed, can GEUS provide suitable samples for the test in the above mentioned requirements?

A: The documentation that we would like to see can be performed on any kind of suitable samples.

Question 5:

Q: We would like to propose the following billing & payment terms:

-80% upon delivery , 20% upon acceptance of the tool.

-Payment within 30 days from received invoice.

A: 80% upon deliverable and 20% upon acceptance of the instrument is acceptable. Payment within 30 days is not acceptable, as Clause 12.1 states: "... the Customer is under no obligation to pay until after 60 calendar days from receipt of a satisfactory invoice".

Question 6:

Q: We would like to propose DAP Incoterms and the Transfer of Title and risk to take place according to the Incoterm.

A: Please read Clause 5.2 and 5.3 of the Contract. Here we point out that the seller is responsible for delivering the instrument at GEUS, cleared for import and all applicable taxes and duties paid. Risk transfers from you (seller) to us (buyer) should therefore take place after the installation upon acceptance.

Question 7:

Q: Would you consider acceptable a holder for 14 blocks (25 mm) instead of 15?

A: A holder of 15 blocks of 25mm is a minimum requirement and this can therefore not be changed.

Question 8:

Q: Is there a requirement for the duration of the offered service contract? Say, 1,5 or 10 years?

A: You will be evaluated on the price for five years of service, this can be formulated, f.e., either as one contract for five years, or as five yearly contracts.

Question 9:

Q: We would like to propose to waive the Warranty extension Clause Art.13+13.1, and replace them with our standard Warranty.

A: We would like you to compete on equal conditions with the other tenders and can therefore not accept changes into the contract conditions.